

## Sugar QuickBooks Integration Application Spec Sheet





# Now the world's leading CRM and small business accounting software packages come together to bridge the gap.

SugarCRM is the fastest growing CRM software package in the world. Quickbooks is the most popular accounting and ERP software package in the world. It only makes sense to integrate the software so that companies can use both packages together without missing out on integration critical to streamlining operations and minimizing double work.

The Faye Business Systems Group Sugar CRM -Quickbooks Integration Application addresses this. It allows the two software packages to "talk with each other" by synchronizing customers, inventory items, invoice history, and sales orders between Quickbooks and Sugar. The synchronization between the packages is set to run on a scheduler typically every 10 minutes.

Purchase of the SugarCRM QuickBooks Integration Includes all integration software, a detailed installation and operating guide, phone and email support, all updates and upgrades to support Sugar updates and upgrades throughout the year, all updates and upgrades to support QuickBook updates and upgrades throughout the year, and SugarCRM QuickBook Integration application feature updates as we make the integration more powerful over time.

#### **BENEFITS**

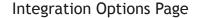
- Eliminates double entry of customers in both CRM and accounting
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both CRM and accounting

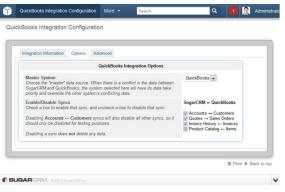
#### **FUNCTIONALITY INCLUDES:**

- Two Way Sync between Sugar and Quickbooks
- Syncs customers, inventory, invoice history, and sales orders
- Enter quotes & sales orders into Sugar and have them appear in Quickbooks
- Post invoices in Quickbooks and have them appear in Sugar (with line items)
- Add new accounts in Sugar and have them appear in Quickbooks
- Update customer addresses in Quickbooks and have them appear in Sugar
- Be able to see inventory items, standard prices and costs, and quantity on hand in Sugar
- Syncing can occur on a scheduler and defaults to every 10 minutes
- Custom mapping of custom fields
- Works with Quickbooks Pro, Premier and Enterprise
- · Works with Sugar hosted in the cloud or Sugar on an in-house server
- Easy to install, easy to use

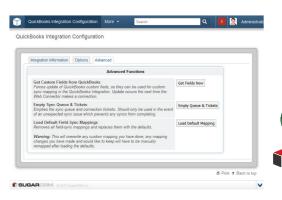
### Watch the integration demonstration.

www.fayebsg.com/how-to-use-the-sugarcrm-quickbooks-integration/





Integration Configuration Page



The building blocks to better business processes.





Welcome to the software you've always wanted....

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Faye Business Systems Group is a technology consulting and software company that helps growing companies become more profitable by working with them to implement creative, innovative, and effective financial and business systems. Products currently include Sugar-CRM, Sage 100 ERP, Intacct, Acumatica, and a variety of award winning custom software solutions. Services include project management, software implementations, consulting, software development, training, and support. FayeBSG helps companies of all sizes run more efficiently, effectively, and profitably.

#### ALSO AVAILABLE FROM FayeBSG:

SugarCRM Constant Contact Integration
SugarCRM Sage 100 ERP Integration
SugarCRM Authorize.net Integration
SugarCRM Intacct Integration
SugarCRM JIRA Integration
SagarCRM ShoreTel Integration

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COMPATIBILITIES: This software is currently compatible with: QuickBooks US & Canadian Pro, Premier, Enterprise Editions & SugarCRM v6.0 and above.

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