In those situations where an off the shelf solution won't meet your needs, we have the resources to create custom solutions that include end to end systems as well as add-ons to existing systems.

Faye Business Systems Group, Inc.

Elegant Enhancements for Sage MAS 90 and MAS 200

Welcome to the software you always wanted…

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About FBSG

Faye Business Systems Group is a Southern California-based technology consulting firm and software company with over 25 years of experience in helping growing companies get "over the wall" and optimize their financial and business systems to become more profitable. FBSG uses Sage MAS 90 and MAS 200, SugarCRM, and a variety of custom software solutions and tools to meet client needs. Services include software and application development, project management, packaged software implementations, custom software implementations, integration, consulting, training, and support.

We believe that software is the engine that drives technology to help businesses grow and become more profitable. Using software right out of the box is nice when you can do it, but most great companies push their software to do more. That's where we come in. When you want your software to do something it doesn't or can't do, we make it do it. Either with entirely new, integrated software or by customizing what you already have. For many people, the "custom" in "custom software" is a dirty word. To us, "custom" is a powerful, beautiful word. It means unique. It means special. It means specific. And to be a successful company in today's tough economic and competitive climate, you must be unique and special. And you need to be very specific about what you're doing in your company. You can't do it like everyone else. You don't do it like everyone else. So, why should you have software like everyone else? You need to have software that's different and specific to what you do and what you need.

That's what we do.

We Love Software!

We love software. We love software, because we believe that the right software in the right organization can help that organization change the world. Silly, we know. We love software, because it's cool, fun, powerful, flexible, and able to leap tall buildings in a single bound. Helping you over the wall, if you will.

Not just any software, of course. We love software that makes us (and you) feel good about our day. We love software that makes us feel good about our jobs and our companies. We love software that's flexible, powerful, easy to use, and can grow with you. In particular, we love software that has the following qualities:

- Customizable
- Collaborative
- It can do almost anything
- Easy to correct or amend shortcomings
- Easily bundled
- Easily integrated with other software
- Gives users a competitive advantage
- Flexible
- Mobile
- Portable
- Easy to use
- Affordable
- Transformative

We get that software is just a tool, and tools have to be used in the right way by the right people. We get it. But…oh what a tool it can be.

Not all software is like this, and not all software makes us feel like this. That's why we only work with and create software that gets us all googily inside. Yes, googily. That feeling when you've come across something that's so cool, so profound, so myth busting, so paradigm shifting that it feels like the first time you saw a sunset go down over the ocean. Or, when you drove a car for the first time, and you realized what that meant. These are transformative experiences. We believe the right software can be transformative in that same way. The right software can make people and organizations more productive, more focused, more efficient, more energized, more profitable, and happier than they've been.

Who wouldn't want to be a part of this?

As a company, we do. And, we hope you'll want to take the journey with us….

The team at Faye Business Systems Group

Elegant Enhancements

el-e-gant, eg:

- graceful in form or movement: an elegant wave of the hand;
- excellent; fine; superior;
- gracefully concise and simple; admirably succinct.

Our enhancements for Sage MAS 90 and MAS 200 are all of these and more.   They "hit the spot". We make sure in addition to their "elegance", they also enhance value. For, afterall, an "enhancement" needs to enhance something. Many MAS 90 and MAS 200 customizations enhance the software, but we don't stop there. We believe that the point of enhancements is to enhance our client's businesses, to enhance their business value, and to enhance their profitability. Some of our *elegant enhancements* include:

Accounts Payable Document Integration

Accounts Payable Document Integration allows you to easily link any document or set of documents to accounts payable invoices in your Sage MAS 90 or MAS 200 software. It provides you with flexible setup capabilities so you can name and store your documents the way that works best for you.

General Ledger Document Integration

General Ledger Document Integration allows you to easily link any document or set of documents to general ledger journal entries in your Sage MAS 90 or MAS 200 software. It provides you with the flexible setup capabilities so you can name and store your documents the ay that works best for you.

Sales Intelligence Reports

The Sales Intelligence Reports package provides management with all the tools they need to gain detailed access to critical system data. There are many options for custom reporting in Sage MAS 90 or MAS 200. However, FBSG's Sales Intelligence Reports are fast, intuitive, and provide an almost unlimited approach to slicing and dicing data however you need to see it. In addition, our programmers are available to quickly add new sorts, sub-sorts, or selection criteria as you need it. And, best of all, the reports are available from within your MAS 90 or MAS 200 menu structure…there's no need for external databases, synchronizations, expensive add-on servers, etc.

Quick Physical Count Entry

Our Quick Physical Count Entry screen streamlines the process of entering physical counts into MAS 90 or MAS 200. Unlike the standard Physical Count Entry process, you're not required to Freeze Inventory ahead of time nor are you required to enter the count in any pre-defined order. You can enter counts quickly and easily in any way that makes sense for your organization.   When you're done entering the "quick count", our enhancement immediately imports the data into MAS 90's standard Physical Count Entry function so that standard MAS 90 physical count processes would then apply.

Elegant Enhancements (Continued)

UPS & FedEx Integration

UPS & FedEx Integration allows you to easily import tracking numbers, ship dates, and freight amounts from your UPS or FedEx shipping software. Imports can be automated on a schedule without human intervention. In addition, tracking numbers are imported by sales order numbers and can later be linked to invoices automatically. Other imports require an invoice number to be known prior to importing, but our enhancement only requires that export of the related sales order number from the shipping software. This means you can import data and use the imported information no matter how your business works.

Retail Pro MAS90 Accounting Link

We built the Retail Pro MAS90 Accounting Link to help users of Retail Pro point of sale software efficiently link their point of sale transactions to Sage MAS 90 and MAS 200 Accounts Receivable, Accounts Payable, and General Ledger Modules. Retail Pro provides fully-integrated front and back-office functionality for your stores, warehouses, and headquarters in a single system.

Auto Generate Production Entries

The Auto Generate Production Entries enhancement streamlines and automates the process of making production entries each time a receipt of goods entry is processed. Many organizations will process production entries for finished goods immediately upon receipt of specific component items. This enhancement automates that process to eliminate manual and duplicate processes.

Auto Generate Work Orders from Purchase Orders

The Auto Generate Work Orders (AGWO) enhancement streamlines and automates the process of creating work orders associated with purchase orders that have already been entered. This is especially valuable for organizations that inventory all components for finish goods but outsource the labor for the production or manufacturing of the actual finished goods themselves. The AGWO enhancement allows users to automatically generate a work order for the finished good after a purchase order for the related outsourced labor is entered. In addition, when the purchase order is closed, the enhancement can automatically close the work order and generate the entry that adds the finished good into inventory and issues the component items out of inventory. This enhancement eliminates significant manually processes as well as reduces numerous opportunities for data entry errors or omissions, increasing the accuracy of inventory and production statuses.

Elegant Enhancements (Continued)

Auto Complete Purchase Orders

Do you ever have trouble getting purchase orders removed from your Purchase Clearing Reports? For whatever reason, they stay in some form of backordered status and are not easily removed without a ton of manual entry and analysis. The Auto Complete Purchase Orders (ACPO) enhancement streamlines and automates the process of flagging purchase orders as complete so they are removed from Purchase Clearing Reports and Open Purchase Order Reports.

Inventory Integration with Amazon

Our Inventory Integration with Amazon enhancement allows our Sage MAS 90 and MAS 200 users to seamless integrate their inventory data with Amazon.com so that their customers have accurate product and quantity data when looking to purchase their items through Amazon. The enhancement allows you to transmit warehouse inventory data from Sage MAS 90 and MAS 200 to Amazon.com's S3 service in an automated fashion. It can transmit all items or just items that have changed since the last transmission.

Open Sales Order by Item Report with Inventory Planning

The Open Sales Order by Item Report with Inventory Planning adds a running inventory quantity on hand balance to the report to give inventory planners the ability to know when items will fall out of stock. With this information, they can then generate purchase orders to make sure items are available for sale by the appropriate date.

Move Invoices from Batches

The Move Invoices from Batches enhancement allows users to selectively move invoices, one at a time from the current batch to a separate private batch. This is useful when facing a situation where a batch of several invoices refuses to post because of complications in just one (1) invoice. In moving the problem invoice, it will free up the remaining invoices to update as needed.

SugarCRM – Sage Integration

Our SugarCRM – Sage MAS 90 Integration Application allows the two software packages to "talk with each other" by sending customers (accounts), inventory items (products), and sales history (account performance) from MAS 90 or MAS 200 to SugarCRM and by sending quotes (sales orders) from SugarCRM to MAS 90. The synchronization between the packages can be set on a scheduler or run manually.