



SugarCRM Sage 100 Integration

SUGARCRM Sage 100

THE FAYEBSG SUGAR SAGE 100 INTEGRATION APPLICATION SPEC SHEET

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THE SUGAR SAGE 100 INTEGRATION SYNCS ALL YOUR ERP DATA FROM SAGE 100 TO SUGAR

SugarCRM is the fastest growing CRM software package in the world. Sage 100 is one of the leading accounting and ERP software packages in the world. It only makes sense to integrate the software so that companies can use best-in-class software in each software category without missing out on critical integration components.

FayeBSG's SugarCRM Sage 100 Integration Application addresses this. It allows the two software packages to "talk with each other" by sending customers, inventory items, and sales history from Sage 100 to Sugar and by sending quotes (sales order s) and new accounts (customers) from Sugar to Sage 100 or vice versa). The synchronization between the packages can be set on a scheduler or run manually. The SugarCRM and Sage 100 Integration delivers the most robust platform for accounting and CRM optimization. The beauty is a fully reciprocating software solution which combines the best of both worlds, no matter which world you're starting from.

We're consistently adding more features to our Sugar Sage 100 Integration as we get more feedback from clients, so please check our site frequently to see what new points of integration have been added to date.



"The best implementations are the ones where you don't even know they occurred...Good work! "

KEY BENEFITS

FUNCTIONALITY INCLUDES

- Eliminates double entry of customers in both Sugar and Sage 100
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both Sugar and Sage 100
- Synchronize customers between Sugar and Sage
- Synchronize inventory from Sage to Sugar
- Synchronize customer sales history, customer item sales history, customer product line sales history, and inventory sales history from Sage to Sugar
- Synchronize invoice history and open invoices from Sage to Sugar
- Synchronize cash receipts history from Sage to Sugar
- Send quotes and sales orders from Sugar to Sage
- Also sync supporting information like salespeople, terms codes, ship to addresses, price codes, warehouses, and more from Sage to Sugar



The Sugar Sage 100 integration has all integrated customer information conveniently located as sub-modules right within the Sugar Accounts Module. It's easy to find what you're looking for!

All integrated information is available in all aspects of Sugar including list views, edit views, detail views, reports, and dashboards. Drill-down into more detailed information as needed, just like with any other Sugar view.

Product information is easily available for quick lookup of part numbers, quantity on hand, and pricing. Product Sales History by Customer is also available to give salespeople critical data at their fingertips.

RESOURCES

VIEW ON-DEMAND DEMO



VIEW PRODUCT FEATURE MATRIX

| FayeBSG SugarCRM Quickbooks Integration Application | The Most Comprehensive an Feature Rich Sugar Quickbook Integration Availabl | | | | |
|---|---|----------------|-----------------|---------------|--|
| | Pro | Advanced | Enterprise | Online | |
| Features | | | | _ | |
| 0.670#045 | | | | | |
| | | | | | |
| Spine sales tax enders and rates from Q6 to Sugar | | | | | |
| Tomi custem fields Create new customers in DE from Tugar | | | | | |
| Web/h customers between \$8 and Super with user definable field | | | | | |
| Sinc cattorier price levels from CB to Super | | | | | |
| | | | | | |
| Sa PLINTING | | | | | |
| Sunc Involce history with line items from (8 to Sugar | | | | | |
| Sunc sales recorders from (git to Sugar | | | | | |
| | | | | | |
| | | | | | |
| QUOTES & SALES CADERS | | | | | |
| | | | | | |
| Ignic quoties and sales orders from Sugar to QB Sales Orders. | | | | | |
| Typic quoties and sales orders from Sugar to Q8 Involves | | | | | |
| HVERTORY | | | | | |
| Type, Inventory items than QE to Sugar Sens, Inventory item quantities on hand from QE to Sugar | | | | | |
| Sync, Inventory Item quantities on hand from QB to Sugar Sunc advanced inventory functions from QB to Sugar | | | | | |
| VENDORE & PURCHASING | | | | | |
| VENDORS & PURCHASHIG Sens, remains manager file data from OB to Support | | | | | |
| tions purchase unders from CB to Sugar | | | | | |
| tion purchase history from QR to Super | | | | | |
| | | | | | |
| (FWTAL) | | | | | |
| | | | | | |
| | | | | | |
| Support for mapping of custom fields | | | | | |
| All sync'd data available in Sugar for dasNesards and custom reports | | | | | |
| Sync. Terring defined by user (every 5 minutes, ance an hour, once a day, etc.) Integration log with error menages and sunc status menages | | | | | |
| Integration top with error mesages and sync clubus mesages User Friendls application with straight forward configuration | | | | | |
| | | | | | |
| Compatibility Consulties with Debilinets Protectional | | | | | |
| Conpetible with QuickBooks Professional Conpetible with QuickBooks Premiere Aanufucturing & Wholesale Edition | | | | | |
| Companies with Quicklook Premark Advanceuring & Pricebase Edition | | | | | |
| | | | | | |
| | | | | | |
| Conpatible with Super Installed on In-house Linux server | | | | | |
| Competitive with Super installed on in-house elicitoart server | | | | | |
| Conputitie with SuperCRXv6.1 and above | | | | | |
| Support | | | | | |
| Unimited 9-5-PSF support for the Integration | 21 hour regional | Differ reports | 1 hour response | 24 hour lenge | |
| Renote Installation, configuration, and training evaluation | | | | | |
| Super-Q6 integration Feature updates and upgrades throughout the year | | | | | |
| | | | | | |



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