



FayeBSG  
Software

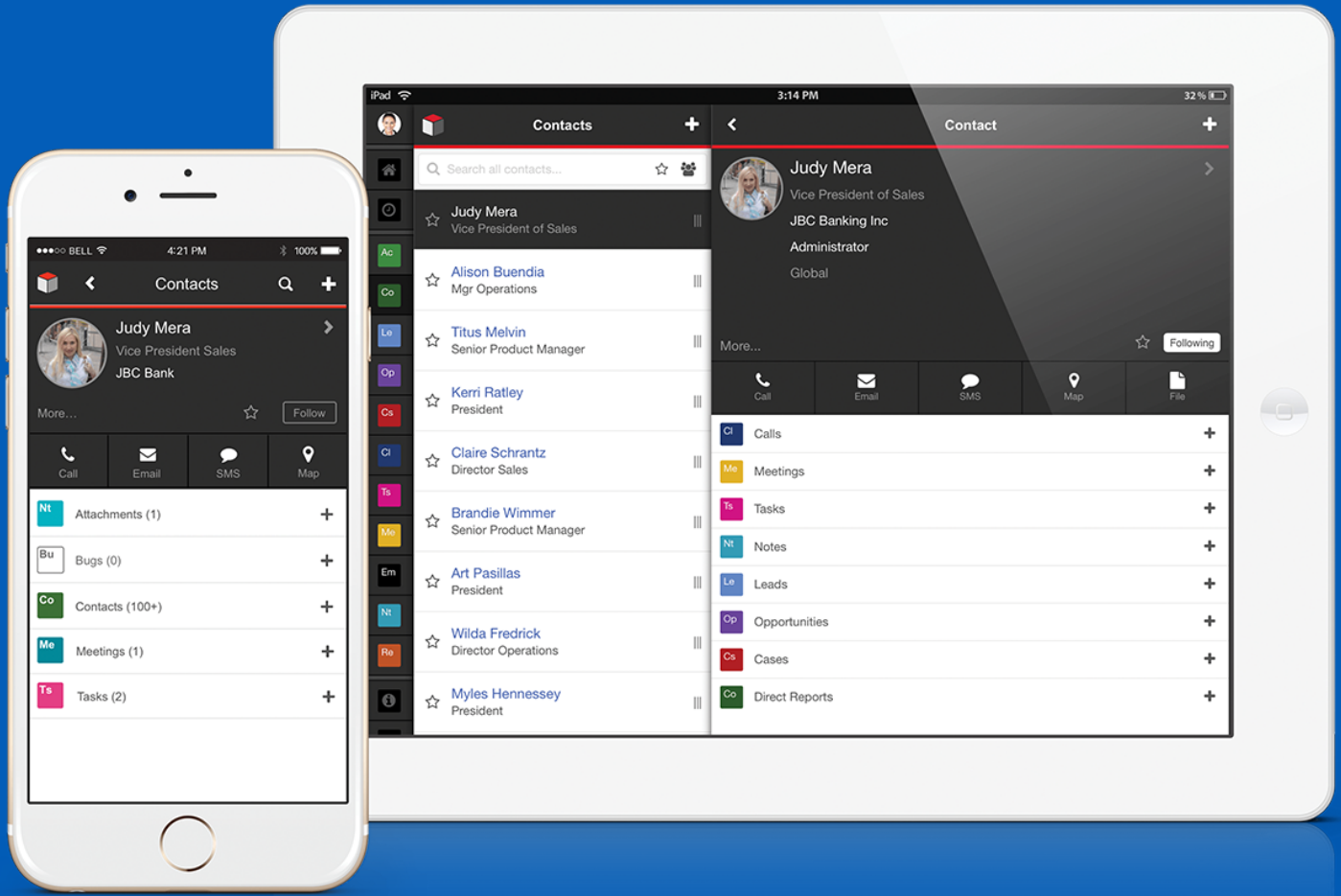
SugarCRM Sage 100 Integration



**SUGARCRM.**

**Sage 100**

THE FAYEBSG SUGAR SAGE 100 INTEGRATION APPLICATION SPEC SHEET



## THE SUGAR SAGE 100 INTEGRATION SYNCs ALL YOUR ERP DATA FROM SAGE 100 TO SUGAR

**SugarCRM is the fastest growing CRM software package in the world. Sage 100 is one of the leading accounting and ERP software packages in the world. It only makes sense to integrate the software so that companies can use best-in-class software in each software category without missing out on critical integration components.**

FayeBSG's SugarCRM Sage 100 Integration Application addresses this. It allows the two software packages to "talk with each other" by sending customers, inventory items, and sales history from Sage 100 to Sugar and by sending quotes (sales order s) and new accounts (customers) from Sugar to Sage 100 or vice versa). The synchronization between the packages can be set on a scheduler or run manually.

The SugarCRM and Sage 100 Integration delivers the most robust platform for accounting and CRM optimization. The beauty is a fully reciprocating software solution which combines the best of both worlds, no matter which world you're starting from.

We're consistently adding more features to our Sugar Sage 100 Integration as we get more feedback from clients, so please check [our site](#) frequently to see what new points of integration have been added to date.



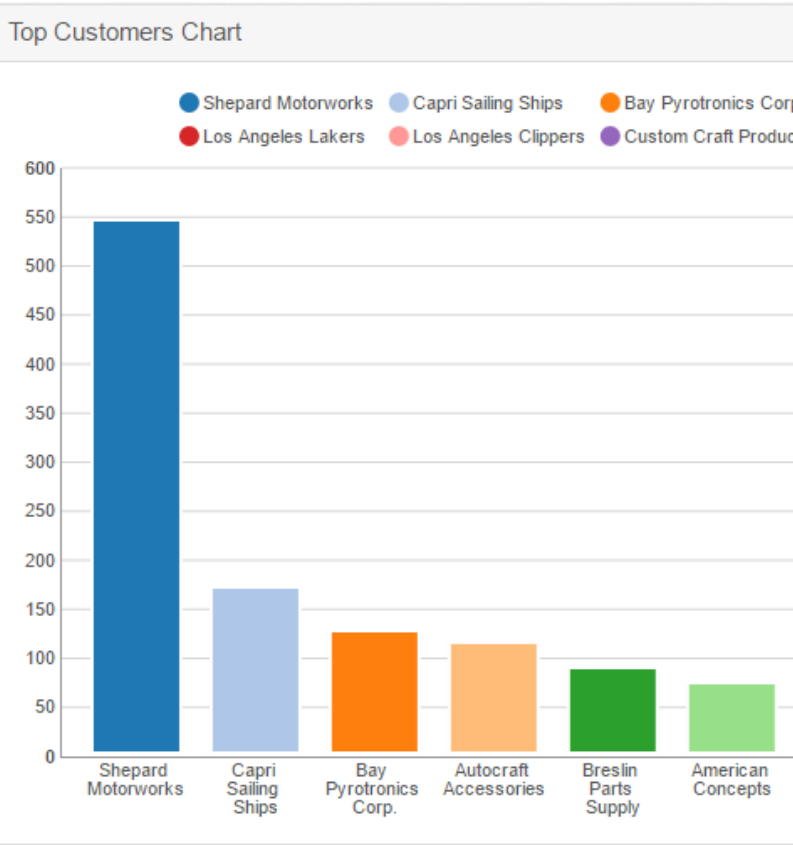
**"The best implementations are the ones where you don't even know they occurred...Good work!"**

## KEY BENEFITS

- Eliminates double entry of customers in both Sugar and Sage 100
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both Sugar and Sage 100

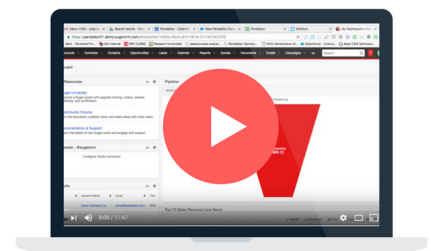
## FUNCTIONALITY INCLUDES

- Synchronize customers between Sugar and Sage
- Synchronize inventory from Sage to Sugar
- Synchronize customer sales history, customer item sales history, customer product line sales history, and inventory sales history from Sage to Sugar
- Synchronize invoice history and open invoices from Sage to Sugar
- Synchronize cash receipts history from Sage to Sugar
- Send quotes and sales orders from Sugar to Sage
- Also sync supporting information like salespeople, terms codes, ship to addresses, price codes, warehouses, and more from Sage to Sugar



## RESOURCES

VIEW ON-DEMAND DEMO



VIEW PRODUCT FEATURE MATRIX

| Feature                  | Yes | Advanced | Enterprise | Other |
|--------------------------|-----|----------|------------|-------|
| Customer Sync            | Yes | Yes      | Yes        | Yes   |
| Product Sync             | Yes | Yes      | Yes        | Yes   |
| Inventory Sync           | Yes | Yes      | Yes        | Yes   |
| Invoice Sync             | Yes | Yes      | Yes        | Yes   |
| Quote Sync               | Yes | Yes      | Yes        | Yes   |
| Sales Order Sync         | Yes | Yes      | Yes        | Yes   |
| Customer Address Sync    | Yes | Yes      | Yes        | Yes   |
| Product Price Sync       | Yes | Yes      | Yes        | Yes   |
| Warehouse Sync           | Yes | Yes      | Yes        | Yes   |
| Customer Sales History   | Yes | Yes      | Yes        | Yes   |
| Product Sales History    | Yes | Yes      | Yes        | Yes   |
| Inventory Sales History  | Yes | Yes      | Yes        | Yes   |
| Invoice History          | Yes | Yes      | Yes        | Yes   |
| Quote History            | Yes | Yes      | Yes        | Yes   |
| Sales Order History      | Yes | Yes      | Yes        | Yes   |
| Customer Address History | Yes | Yes      | Yes        | Yes   |
| Product Price History    | Yes | Yes      | Yes        | Yes   |
| Warehouse History        | Yes | Yes      | Yes        | Yes   |
| Customer Sales History   | Yes | Yes      | Yes        | Yes   |
| Product Sales History    | Yes | Yes      | Yes        | Yes   |
| Inventory Sales History  | Yes | Yes      | Yes        | Yes   |
| Invoice History          | Yes | Yes      | Yes        | Yes   |
| Quote History            | Yes | Yes      | Yes        | Yes   |
| Sales Order History      | Yes | Yes      | Yes        | Yes   |
| Customer Address History | Yes | Yes      | Yes        | Yes   |
| Product Price History    | Yes | Yes      | Yes        | Yes   |
| Warehouse History        | Yes | Yes      | Yes        | Yes   |

The Sugar Sage 100 integration has all integrated customer information conveniently located as sub-modules right within the Sugar Accounts Module. It's easy to find what you're looking for!

All integrated information is available in all aspects of Sugar including list views, edit views, detail views, reports, and dashboards. Drill-down into more detailed information as needed, just like with any other Sugar view.

Product information is easily available for quick lookup of part numbers, quantity on hand, and pricing. Product Sales History by Customer is also available to give salespeople critical data at their fingertips.

# FAYE BUSINESS SYSTEMS GROUP

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## SUGAR INTEGRATIONS BUILT FOR



## OUR SERVICES

- \* CONSULTING
- \* PROJECT MANAGEMENT
- \* IMPLEMENTATIONS
- \* INTEGRATIONS
- \* INSTALLATION
- \* CONFIGURATION
- \* CUSTOM DEVELOPMENT
- \* DATA MIGRATION
- \* USER TRAINING
- \* ONGOING SUPPORT
- \* HOSTING SERVICES

## SUGAR PRODUCTIVITY INTEGRATIONS

- \* DASHBOARD MANAGER
- \* CASH PORTAL
- \* CONSOLIDATED ACTIVITY REPORT
- \* VISUAL PROPERTY MANAGER
- \* RIVA INTEGRATION (MAC OS X & OFFICE 365)
- \* TENFOLD
- \* COLLABSPOT
- \* TRUSTSPHERE
- \* COLLAB