Feature Matrix for the FayeBSG Sugar Sage 100 Integration



The FayeBSG Sugar Sage 100 Integration Feature Matrix

FayeBSG's SugarCRM Sage 100 Integration Application allows the two software packages to "talk with each other" by sending customers, inventory items, and sales history from Sage 100 to Sugar and by sending quotes (sales orders) and new accounts (customers) from Sugar to Sage 100 or vice versa). The synchronization between the packages can be set on a scheduler or run manually.

Key Benefits

- Eliminates double entry of customers in both Sugar and Sage 100
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both Sugar and Sage 100

Core Functionality

- Synchronize customers between Sugar and Sage
- Synchronize inventory from Sage to Sugar
- Synchronize customer sales history, customer item sales history, customer product line sales history, and inventory sales history from Sage to Sugar
- Synchronize invoice history and open invoices from Sage to Sugar
- Synchronize cash receipts history from Sage to Sugar
- Send quotes and sales orders from Sugar to Sage
- Also sync supporting information like salespeople, terms codes, ship to addresses, price codes, warehouses, and more from Sage to Sugar
- And then there's more...

All FayeBSG Products are based on an annual recurring subscription. The purchase of this integration includes all software updates for one year, an operating manual and unlimited email support. Our implementation services are not included, but they are recommended. Contact us for integration and implementation pricing at 818-280-4820 or info@fayebsg.com.



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Features	Sugar Sage 10	Sugar Sage 100 Integration	
	Professional	Advanced	
Unlimited 9-5 PST support for the integration (4 hour email guarantee)	✓	✓	
Updates and upgrades to support all Sugar updates and upgrades throughout the year	✓	✓	
Updates and upgrades to support all Sage 100 updates and upgrades throughout the year	✓	✓	
User Friendly application with straight forward configuration	✓	✓	
Compatible with Sage 100 (aka MAS 90 and MAS 200) versions 4.3 and above	✓	✓	
Compatible with SugarCRM v6.1 and above	✓	✓	
Customers sync'd from Sage 100 to Sugar	✓	✓	
Customer Contacts sync'd from Sage 100 to Sugar	✓	✓	
Inventory Items sync'd from Sage 100 to Sugar	✓	✓	
Customer Sales History sync'd from Sage 100 to Sugar	✓	✓	
Customer Sales History by Item sync'd form Sage 100 to Sugar	✓	✓	
Customer Sales History by Product Line sync'd from Sage 100 to Sugar	✓	✓	
Customer Sales History by Product Category sync'd from Sage 100 to Sugar	✓	✓	
Open Invoices sync'd from Sage 100 to Sugar	✓	✓	
Invoice History sync'd from Sage 100 to Sugar	✓	✓	
Shipment Tracking Numbers sync'd from Sage 100 to Sugar	✓	✓	
Quotes/Sales Orders sync'd from Sage 100 to Sugar	✓	✓	
Quotes/Sales Orders sync'd from Sugar to Sage 100	✓	✓	
Integration logs with error messages and sync status messages	✓	✓	
Ability to map Sage 100 customer and inventory item fields to Sugar fields (including UDFs)		✓	
Ability to link multiple Sage 100 companies to a single Sugar instance		✓	
Support for Sage 100 Premium ERP SQL X Unlimited 9-5 PST support for the integration (1 hour callback guarantee)		✓	
Updates and upgrades to support all Sugar updates and upgrades throughout the year		✓	

See a Demo

