



FayeBSG
Software

SugarCRM QuickBooks Integration

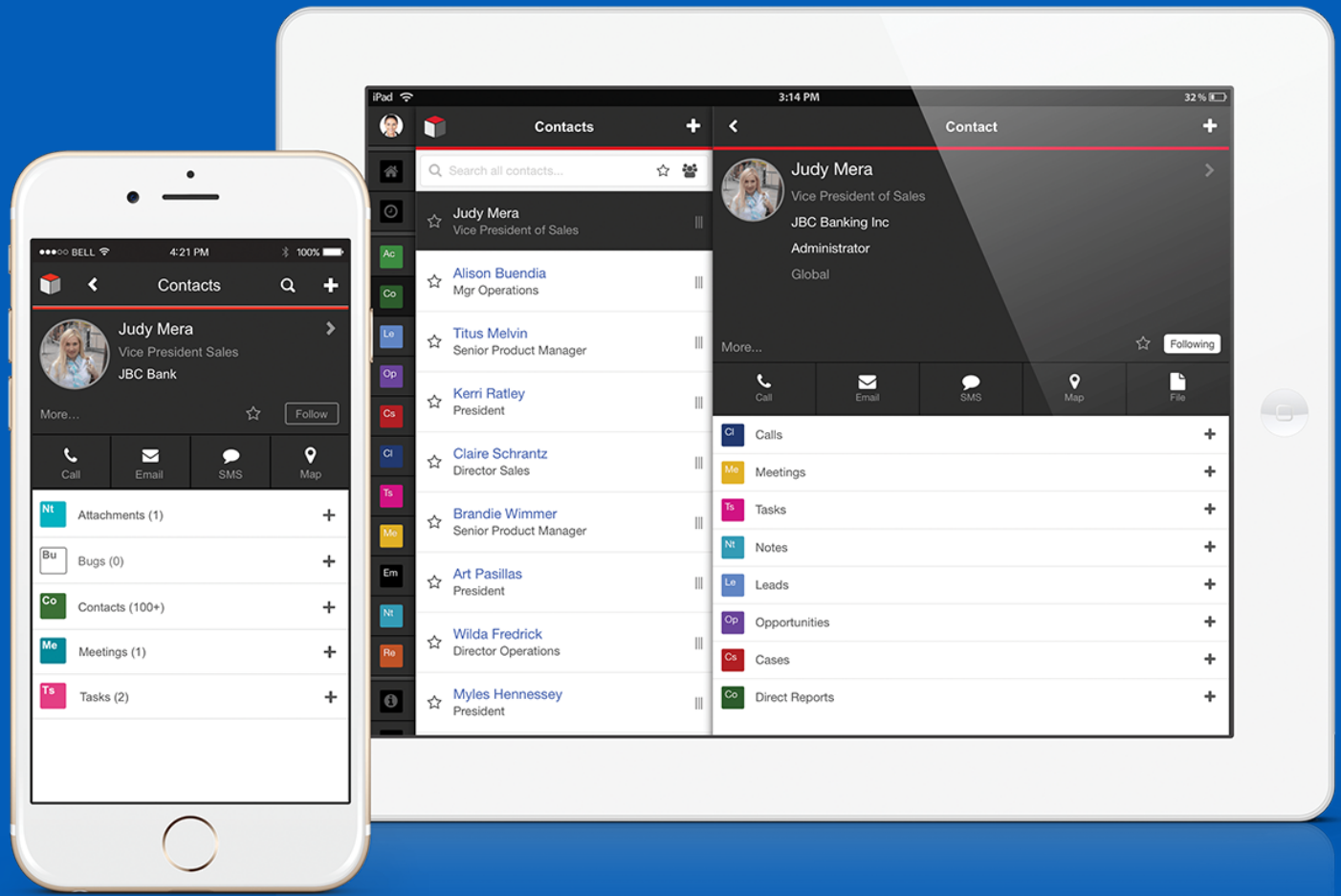


SUGARCRM



intuit
quickbooks

THE FAYEBSG SUGAR QUICKBOOKS INTEGRATION APPLICATION SPEC SHEET



NOW THE WORLD'S LEADING CRM AND SMALL BUSINESS ACCOUNTING SOFTWARE PACKAGES COME TOGETHER TO BRIDGE THE GAP.

SugarCRM is the fastest growing CRM software package in the world. Quickbooks is the most popular accounting and ERP software package in the world. It only makes sense to integrate the software so that companies can use both packages together without missing out on integration critical to streamlining operations and minimizing double work.

The Faye Business Systems Group Sugar CRM-Quickbooks Integration Application addresses this. It allows the two software packages to "talk with each other" by synchronizing customers, inventory items, invoice history, and sales orders between Quickbooks and Sugar. The sync between the packages is set to run on a scheduler typically every 10 minutes.

Purchase of the SugarCRM QuickBooks Integration Includes all integration software, a detailed installation and operating guide, phone and email support, all updates and upgrades to support Sugar updates and upgrades throughout the year, all updates and upgrades to support QuickBook updates and upgrades throughout the year, and SugarCRM QuickBook Integration application feature updates as we make the integration more powerful over time.



“SugarCRM, integrated with QuickBooks, is working great for our company. It is amazing the enhanced visibility and accountability we have with the Opportunities and Tasks section.”

-JAMES MALLORY, DIRECTOR OF MARKETING, E2B TEKNOLOGIES

KEY BENEFITS

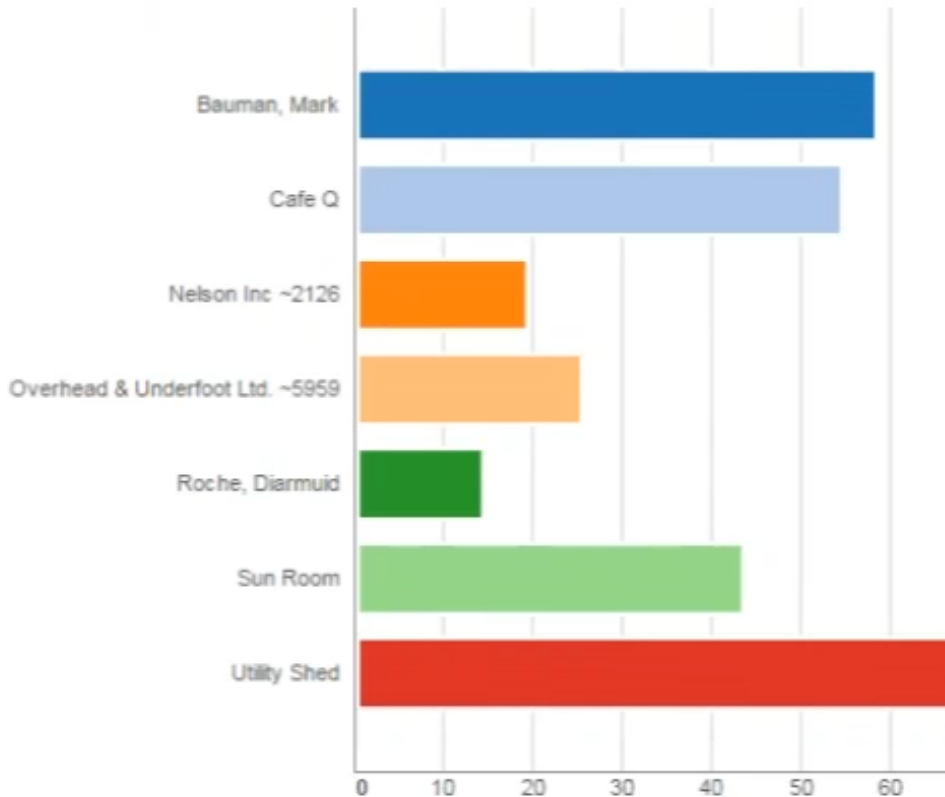
- Eliminates double entry of customers in both CRM and accounting
- Updates CRM with critical invoice history information that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both CRM and accounting

FUNCTIONALITY INCLUDES

- Two Way Sync between Sugar and Quickbooks
- Syncs customers, inventory, invoice history, and sales orders
- Enter quotes & sales orders into Sugar and have them appear in Quickbooks
- Post invoices in Quickbooks and have them appear in Sugar (with line items)
- Add new accounts in Sugar and have them appear in Quickbooks
- Update customer addresses in Quickbooks and have them appear in Sugar
- Be able to see inventory items, standard prices and costs, and quantity on hand in Sugar
- Syncing can occur on a scheduler and defaults to every 10 minutes
- Custom mapping of custom fields
- Works with Quickbooks Pro, Premier, Enterprise and Online
- Works with Sugar hosted in the cloud or Sugar on an in-house server

Top Customers Chart

Total is \$446K



RESOURCES

VIEW PRODUCT FEATURE MATRIX

FayeBSG SugarCRM Quickbooks Integration Application	Pro	Advanced	Enterprise	Online
ACCOUNTS				
Two way sync	Y	Y	Y	Y
Two way sync for customers	Y	Y	Y	Y
Two way sync for addresses	Y	Y	Y	Y
Two way sync for phone numbers	Y	Y	Y	Y
Two way sync for email addresses	Y	Y	Y	Y
Two way sync for website URLs	Y	Y	Y	Y
Two way sync for social media profiles	Y	Y	Y	Y
Two way sync for custom fields	Y	Y	Y	Y
Two way sync for notes	Y	Y	Y	Y
Two way sync for tags	Y	Y	Y	Y
Two way sync for categories	Y	Y	Y	Y
Two way sync for products	Y	Y	Y	Y
Two way sync for services	Y	Y	Y	Y
Two way sync for inventory items	Y	Y	Y	Y
Two way sync for inventory quantities	Y	Y	Y	Y
Two way sync for inventory costs	Y	Y	Y	Y
Two way sync for inventory standard prices	Y	Y	Y	Y
Two way sync for inventory on hand	Y	Y	Y	Y
Two way sync for inventory locations	Y	Y	Y	Y
Two way sync for inventory units of measure	Y	Y	Y	Y
Two way sync for inventory descriptions	Y	Y	Y	Y
Two way sync for inventory SKUs	Y	Y	Y	Y
Two way sync for inventory barcodes	Y	Y	Y	Y
Two way sync for inventory images	Y	Y	Y	Y
Two way sync for inventory weights	Y	Y	Y	Y
Two way sync for inventory dimensions	Y	Y	Y	Y
Two way sync for inventory serial numbers	Y	Y	Y	Y
Two way sync for inventory lot numbers	Y	Y	Y	Y
Two way sync for inventory expiration dates	Y	Y	Y	Y
Two way sync for inventory purchase dates	Y	Y	Y	Y
Two way sync for inventory sell dates	Y	Y	Y	Y
Two way sync for inventory reorder points	Y	Y	Y	Y
Two way sync for inventory safety stock	Y	Y	Y	Y
Two way sync for inventory lead times	Y	Y	Y	Y
Two way sync for inventory suppliers	Y	Y	Y	Y
Two way sync for inventory vendors	Y	Y	Y	Y
Two way sync for inventory customers	Y	Y	Y	Y
Two way sync for inventory salespeople	Y	Y	Y	Y
Two way sync for inventory territories	Y	Y	Y	Y
Two way sync for inventory campaigns	Y	Y	Y	Y
Two way sync for inventory events	Y	Y	Y	Y
Two way sync for inventory newsletters	Y	Y	Y	Y
Two way sync for inventory social media	Y	Y	Y	Y
Two way sync for inventory analytics	Y	Y	Y	Y
Two way sync for inventory reports	Y	Y	Y	Y
Two way sync for inventory dashboards	Y	Y	Y	Y
Two way sync for inventory mobile apps	Y	Y	Y	Y
Two way sync for inventory integrations	Y	Y	Y	Y
Two way sync for inventory APIs	Y	Y	Y	Y
Two way sync for inventory webhooks	Y	Y	Y	Y
Two way sync for inventory security	Y	Y	Y	Y
Two way sync for inventory backups	Y	Y	Y	Y
Two way sync for inventory updates	Y	Y	Y	Y
Two way sync for inventory patches	Y	Y	Y	Y
Two way sync for inventory documentation	Y	Y	Y	Y
Two way sync for inventory training	Y	Y	Y	Y
Two way sync for inventory support	Y	Y	Y	Y
Two way sync for inventory community	Y	Y	Y	Y
Two way sync for industry events	Y	Y	Y	Y
Two way sync for industry conferences	Y	Y	Y	Y
Two way sync for industry trade shows	Y	Y	Y	Y
Two way sync for industry webinars	Y	Y	Y	Y
Two way sync for industry podcasts	Y	Y	Y	Y
Two way sync for industry blogs	Y	Y	Y	Y
Two way sync for industry newsletters	Y	Y	Y	Y
Two way sync for industry social media	Y	Y	Y	Y
Two way sync for industry influencers	Y	Y	Y	Y
Two way sync for industry thought leaders	Y	Y	Y	Y
Two way sync for industry experts	Y	Y	Y	Y
Two way sync for industry analysts	Y	Y	Y	Y
Two way sync for industry researchers	Y	Y	Y	Y
Two way sync for industry consultants	Y	Y	Y	Y
Two way sync for industry advisors	Y	Y	Y	Y
Two way sync for industry mentors	Y	Y	Y	Y
Two way sync for industry coaches	Y	Y	Y	Y
Two way sync for industry speakers	Y	Y	Y	Y
Two way sync for industry authors	Y	Y	Y	Y
Two way sync for industry bloggers	Y	Y	Y	Y
Two way sync for industry podcasters	Y	Y	Y	Y
Two way sync for industry vloggers	Y	Y	Y	Y
Two way sync for industry YouTubers	Y	Y	Y	Y
Two way sync for industry influencers	Y	Y	Y	Y
Two way sync for industry thought leaders	Y	Y	Y	Y
Two way sync for industry experts	Y	Y	Y	Y
Two way sync for industry analysts	Y	Y	Y	Y
Two way sync for industry researchers	Y	Y	Y	Y
Two way sync for industry consultants	Y	Y	Y	Y
Two way sync for industry advisors	Y	Y	Y	Y
Two way sync for industry mentors	Y	Y	Y	Y
Two way sync for industry coaches	Y	Y	Y	Y
Two way sync for industry speakers	Y	Y	Y	Y
Two way sync for industry authors	Y	Y	Y	Y
Two way sync for industry bloggers	Y	Y	Y	Y
Two way sync for industry podcasters	Y	Y	Y	Y
Two way sync for industry vloggers	Y	Y	Y	Y
Two way sync for industry YouTubers	Y	Y	Y	Y

FAYE BUSINESS SYSTEMS GROUP

Welcome to the software you've always wanted...



Faye
Business
Systems
Group

Welcome to the software you've always wanted....



SUGAR INTEGRATIONS BUILT FOR



OUR SERVICES

- * CONSULTING
- * PROJECT MANAGEMENT
- * IMPLEMENTATIONS
- * INTEGRATIONS
- * INSTALLATION
- * CONFIGURATION
- * CUSTOM DEVELOPMENT
- * DATA MIGRATION
- * USER TRAINING
- * ONGOING SUPPORT
- * HOSTING SERVICES

SUGAR PRODUCTIVITY INTEGRATIONS

- * DASHBOARD MANAGER
- * CASH PORTAL
- * CONSOLIDATED ACTIVITY REPORT
- * VISUAL PROPERTY MANAGER
- * RIVA INTEGRATION (MAC OS X & OFFICE 365)
- * TENFOLD
- * COLLABSPOT
- * TRUSTSPHERE
- * COLLAB