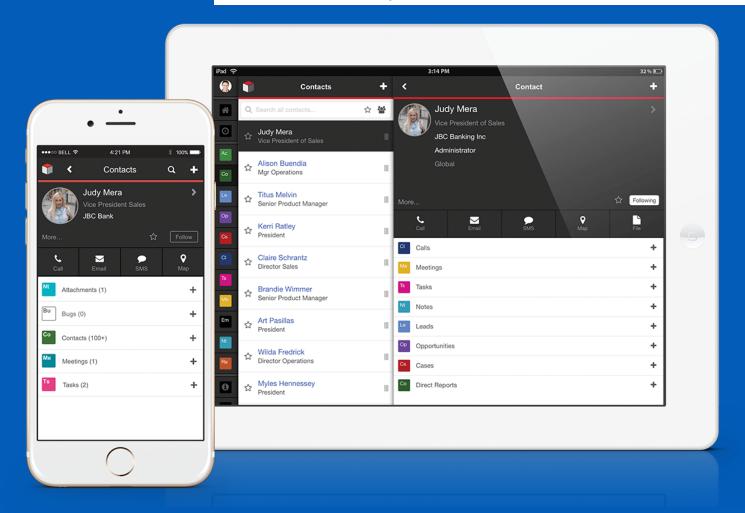






THE FAYEBSG SUGAR QUICKBOOKS INTEGRATION APPLICATION SPEC SHEET



# NOW THE WORLD'S LEADING CRM AND SMALL BUSINESS ACCOUNTING SOFTWARE PACKAGES COME TOGETHER TO BRIDGE THE GAP.

SugarCRM is the fastest growing CRM software package in the world. Quickbooks is the most popular accounting and ERP software package in the world. It only makes sense to integrate the software so that companies can use both packages together without missing out on integration critical to streamlining operations and minimizing double work.

The Faye Business Systems Group Sugar CRM–Quickbooks Integration Application addresses this. It allows the two software packages to "talk with each other" by synchronizing customers, inventory items, invoice history, and sales orders between Quickbooks and Sugar. The sync between the packages is set to run on a scheduler typically every 10 minutes.

Purchase of the SugarCRM QuickBooks Integration Includes all integration software, a detailed installation and operating guide, phone and email support, all updates and upgrades to support Sugar updates and upgrades throughout the year, all updates and upgrades to support QuickBook updates and upgrades throughout the year, and SugarCRM QuickBook Integration application feature updates as we make the integration more powerful over time.



"SugarCRM, integrated with QuickBooks, is working great for our company. It is amazing the enhanced visibility and accountability we have with the Opportunities and Tasks section."

-JAMES MALLORY, DIRECTOR OF MARKETING, E2B TEKNOLOGIES

### THE FAYEBSG SUGAR QUICKBOOKS INTEGRATION APPLICATION SPEC SHEET

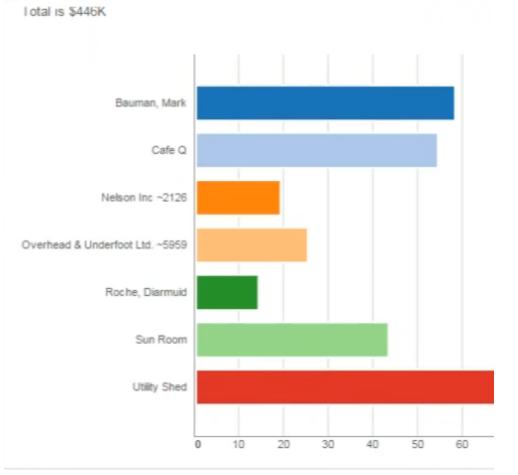
# **KEY BENEFITS**

- Eliminates double entry of customers in both CRM and accounting
- Updates CRM with critical invoice historyinformation that can be used for marketing campaigns and salesperson inquiries
- Provides access to product lists in CRM without having to manually key in items
- Eliminates double entry of sales orders in both CRM and accounting

# FUNCTIONALITY INCLUDES

Top Customers Chart

- Two Way Sync between Sugar and Quickbooks
- Syncs customers, inventory, invoice history, and sales orders
- Enter quotes & sales orders into Sugar and have them appear in Quickbooks
- Post invoices in Quickbooks and have them appear in Sugar (with line items)
- Add new accounts in Sugar and have them appear in Quickbooks
- Update customer addresses in Quickbooks and have them appear in Sugar
- Be able to see inventory items, standard prices and costs, and quantity on hand in Sugar
- Syncing can occur on a scheduler and defaults to every 10 minutes
- Custom mapping of custom fields
- Works with Quickbooks Pro, Premier, Enterprise and Online
- Works with Sugar hosted in the cloud or Sugar on an in-house server



# **RESOURCES**

# VIEW PRODUCT FEATURE MATRIX

Continues CONTIN	Pro	Advanced		
CONTROLS  OF THE PROPERTY OF T			Enterprise	Online
June containment for the about mill the larger  of the containment of the about mill the larger  of the containment of the about mill the larger  and the containment of the larger with one of the larger  and the containment of the larger with one of the larger  and the containment of the larger with one of the larger  and the containment of the larger with one of the larger  and the containment of the larger with one of the larger  and the containment of the larger				
June with two conditions that must be still be larger and state of the still be larger and state of				
Jon costen Mindle 1, 10 Store Stage  Mindle Costen  Mindle Costen  Mindle Costen  Mindle Mindle  Mindle Mindle  Mindle Mindle  Mindle Mindle  Mindle  Mindle Mindle  Mi				
Crise are existence in 10 ft from Equip Anni Anni Anni Anni Anni Anni Anni Anni				
Medical confidence between CE and Fugir with some definition front for continuer flow and sent to the CE to Super Actual CE and CE an				
Sec. collaborary pairs beams from 60 to Supper Sec. Collaborary pairs beams from 60 to Supper Sec. Provide Se				
Since continues the first buildings of the Singuine SILES (SINGUINE)  And SILES (SINGU				
Such antifolior (in chronic process) and such as Sugar for chronic entropy with the Sugar for chronic entropy three Sile to Sugar (in chronic entropy) three Sile to Sugar (in chronic entropy) (in chronic entropy) (i				
Incontract better with the dates from 60 to Signi (as with morphism for the Signi (as manuscry within better) from 60 to Signi (as the significant significant significant significant (as the significant significant significant significant significant (as the significant signif				
incr sells nockyte from 68 to Sugar  jour sells nickyry yn end (dir Sugar  jour sells history by preside from (dir Sugar  jour sells history by preside from (dir Sugar  jour sells nickyry by preside from (dir Sugar  jour sejlent nickyr) by preside from (dir Sugar  jour sejlent nickyr) by dir Sugar  jour sejlent nickyr) by dir Sugar  dir Sugar  dir sejlent nickyr)				
join commany yaider hidrary from Qi to Sugar join which hidrary by sealer from Qi to Sugar policy and the Sugar yaider from Qi to Sugar policy and the Sugar yaider of Sugar to Qi Extinuate join quinter and claims orders from Sugar to Qi Extinuate join quinter and claims orders from Sugar to Qi Extinuate place quinter and claims orders from Sugar to Qi Services (CAST-COST)				
junc vasion history by president from Gig for Equips (SOUTHS & MAJES GROWN AND AND AND AND AND AND AND AND AND AN				
QUOTES & DALES CRIDERS   The quality of the property of QE Estimates   The quality of the property of the quality of QE Estimates   The quality of the quality of the quality of QE Estimates   The quality of the quality of QE Estimates   The quality of the quality of QE Estimates   The quality of the quali				
Once quotion and sales orders from Sugar to QS Estimates (one quotion and sales orders from Sugar to QS Estimates (one quotion and sales orders from Sugar to QS Invoktors (OPCHOTORY) (OPCHOTORY)				
Typic quoties and sales orders from Sugar to QB Sales Critiers Typic quoties and sales orders from Sugar to QB Involves Depth State State State State State State Streenbory Stems State QB to Sugar				
Types quotes and sales orders from Sugar to QB Involves BASENTORY Basic Inventory Sees From QB to Sugar				
MATERIORY Sans Inventory Bens From Oil to Super				
Security there then Off to Suppl				
Sinc advanced inventory functions from QB to Sugar				
VENDORS IN PURCHASING				
VENDORS IN PLACEAGING. Sinc remain marker file data from OB to Susar				
Sync rendor mader file data from QB to Super Sinc purchase orders from QB to Super				
Sinc purchase intens from CB to Sugar Sinc purchase history from CB to Sugar				
Sync purchase Initiary from QB to Sugar Create purchase orders in Sugar and send to QB				
CONTRACT TO THE RESIDENCE OF				
GENERAL Ability in man Chibbillooks Entith in Super Selds				
Ability is map QuickBooks Felich is Super Relich Ability is map Super Relic to QuickBooks Relick				
Ability to map Sugar Reink to QuickBooks Reids Support for mapping of custom Erids				
All sinc'd data are table to Super for deshibitions, and custom reports.				
Sinc Trining defined by user premy 5 minutes, once an hour, once a day, etc.)				
traggration tog, with error messages and sinc status messages.				
User Friends application with straight forward configuration				
Compatibility				
Compatibility Congetitie with Quiddholio Professional				
Separative with Quicklooks Professional Separative with Outsidenies Premiere Naturilativelys it Wholesale Edition				
Separate with Quicklassis Framer's Nanunacturing & Minorale Edition.				
Sensettire with Quicklines Enterprise  Sensettire with Quicklines Entere in 7.5 and set				
Sensettire with Jugar In Sugar On Demand Struttenment				
Congestive with Sugar Installed on In-house Circus server				
ongestive with Sugar Installed on in-house Microsoft server				
ongestive with Sugar (RM vs. 1 and above				
Support				
Understand 9-5 PSF support for the Integration	14 hour response	14 hour response	1 hour response	24 hour requires
Renote Installation, configuration, and training evallable				
Super-QB integration Fasture updates and upgrades throughout the year				
Updates and upgrades to support all QS updates and upgrades throughout the year Updates and upgrades to support all Sugar updates and upgrades throughout the year				

# FAYE BUSINESS SYSTEMS GROUP Welcome to the software you've always wanted...







# SUGAR INTEGRATIONS BUILT FOR











Authorize.Net





NETSUITE





















### **OUR SERVICES**

- \* CONSULTING
- \* PROJECT MANAGEMENT
  - \* IMPLEMENTATIONS
    - \* INTEGRATIONS
    - \* INSTALLATION
    - \* CONFIGURATION
- \* CUSTOM DEVELOPMENT
  - \* DATA MIGRATION
  - \*USER TRAINING
  - \* ONGOING SUPPORT
  - \* HOSTING SERVICES

### SUGAR PRODUCTIVITY INTEGRATIONS

\* DASHBOARD MANAGER

\* CASH PORTAL

\* CONSOLIDATED ACTIVITY REPORT

\* VISUAL PROPERTY MANAGER

\* RIVA INTEGRATION (MAC OS X & OFFICE 365)

\* TENFOLD

\*COLLABSPOT

\*TRUSTSPHERE

\*COLLAB