

Faye Business Systems Group Announces Strategic Partnership with Rising Cloud Enterprise ERP Software Vendor Acumatica

Leading software provider Faye Business Systems Group ([FayeBSG](#)) partners with Acumatica, the fastest-growing global provider of cloud-based ERP solutions to provide clients with an industry-leading Cloud ERP platform.

Woodland Hills, California (PRWEB) August 21, 2013

Faye Business Systems Group is pleased to announce their partnership with Acumatica, the fastest-growing global provider of cloud-based ERP solutions to small and medium-sized companies (SMBs).

Acumatica is a rising cloud enterprise resource planning (ERP) software vendor that delivers the benefits of cloud computing and software as a service (SaaS) without forgoing system customization, control, security, performance, or speed.

Faye Business Systems Group sells and develops innovative and expandable business software that can be easily and quickly implemented to help businesses prosper and grow. The partnership with Acumatica allows FayeBSG to increase the quality and breadth of software solutions offered to clients and to provide their market with a customizable, reasonably priced solution with unparalleled choices in deployment - on premise, hosted at a data center, or run in the cloud.

“We became an Acumatica partner, because we needed a cloud based ERP solution with hosting options, unlimited customizability, strong distribution industry functionality, and at a great price point. There is a huge demand in the market for a mature solution with these attributes, and Acumatica fits the bill” said FayeBSG CEO, David Faye. “Acumatica, the company, is also a compelling partner for us. They have an ambitious, innovative, and open culture and management team. We couldn’t be more excited to go into battle with them.”

Yury Larichev, CEO of Acumatica, said: "We are very pleased to welcome Faye Business Systems into the Acumatica family. We are a 100% partner channel and we believe in building our business together with our partners. Faye Business Systems is a leader in its field and we are excited to join forces with them to offer a true cloud ERP option that serves the diverse needs of their customers."

As an alternative to some of the other cloud ERP solutions in the market, Acumatica uniquely offers users the advantage of three choices of deployment —cloud, data center, or on premise. In addition, source code is available with all versions. Another unique advantage of Acumatica is their creative pricing model, not based on user count.

About Faye Business Systems Group

Faye Business Systems Group is a Southern California-based technology consulting and Software Company with over 25 years of experience helping growing companies become more profitable by working with them to optimize their financial and business systems. FayeBSG uses SugarCRM, Sage 100 ERP (formerly MAS 90), Acumatica, and a variety of custom software solutions to meet client needs. Services include software development, project management, packaged software implementations, custom software implementations, integration, consulting, training, and support. Faye Business Systems Group has completed hundreds of successful ERP and CRM projects, specializes in integration and custom development, and is one of Sugar's leading North American Gold Partners, as well as an Authorized Sage Reseller and Developer. They are also known for their award winning integration applications based around SugarCRM.

For more information, call (818) 227-5130, email info@fayebsg.com, or visit <http://www.fayebsg.com>. Connect with Faye Business Systems Group on LinkedIn, Facebook, Twitter or YouTube.

About Acumatica

Founded in 2007, Acumatica is the fastest-growing provider of highly customizable, cloud-based ERP applications for small and mid-sized businesses, offering financial management, distribution, CRM, and project accounting suites. Acumatica Studio, the company's technology development platform, gives ISVs and OEMs a rapid, cost-effective means of developing and integrating cloud-based apps, using industry-standard tools.

A Red Herring Top 100 Global Tech Company, Acumatica has gained a solid reputation among developers and users for the flexibility of its platform and its innovative licensing practices; cloud, on-site, and hybrid deployment options; and device independence; as well as broad-based licensing, integration, and customization options.

The privately-held company's products are delivered through a global channel-partner network of VARs, ISVs, and OEMs. Headquartered in Kirkland, WA, Acumatica maintains offices in Washington DC, Moscow, and Singapore. Acumatica has affiliate offices in Indonesia and Mexico. Acumatica is sold through resellers in the US, Canada, UK, Africa, the Middle East,



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India and various countries in Southeast Asia. In the Nordic countries and the Netherlands, Acumatica is sold as part of Visma.net.

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